

D&H

5G Fixed Wireless Solves Internet Problems Without Waiting on Fiber

Why customers choose speed, reliability, and simplicity.

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Why Partners Should Sell 5G Connectivity with Routers

5G Fixed Wireless Access provides businesses with fast, reliable internet connectivity without the cost, delays, or complexity of wired circuits. Whether used as a primary connection or as a failover solution, fixed wireless enables rapid deployment, improved uptime, and predictable monthly costs—making it ideal for businesses that cannot afford downtime or lengthy install timelines.

Primary Customer Use Cases

- Long fiber/MPLS install times (60–120+ days)
- High recurring costs for legacy circuits
- Frequent outages or last-mile failures
- Temporary or seasonal locations
- Multi-site retail, clinics, branches, construction sites

How to Position It With Customers

- IT managers frustrated with circuit delays
- Operations leaders responsible for uptime
- Retail, healthcare, financial, logistics customers
- Businesses opening or relocating locations quickly

Why Customers Buy

- Immediate connectivity (days, not months)
- Improved resilience and uptime
- Lower cost than fiber or MPLS
- Simple, scalable solution with enterprise performance

Ask your D&H rep or reach out to TMO5G@dandh.com to see how you can position mobility with your customers.

Become an Authorized Partner Today! Visit dandh.cellhub.com.

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